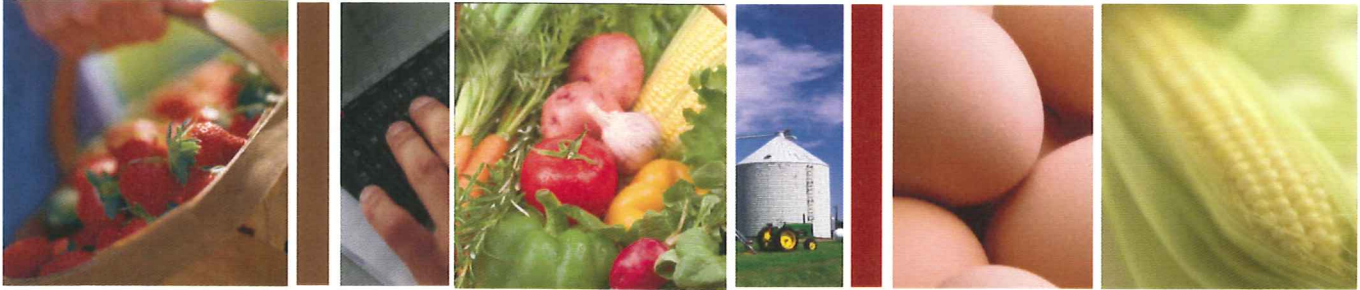


# Increasing Producer Profits through Community Supported Agriculture



Community supported agriculture (CSA) is a growing trend in directly connecting producers with consumers who value local food production. The following workshops are designed to assist producers with evaluating, developing and sustaining CSAs across the state. Learn about consumer demand and market potential for CSAs, evaluate case studies of existing CSA models and business structures, as well as develop a plan to start or expand your CSA enterprise. Registration includes all materials and light refreshments.

## Wednesday, November 30, 2011

6:00 to 9:00 pm  
Miami County Extension Office  
201 W. Main (in the Courthouse)  
Troy, OH 45373

## Thursday, December 1, 2011

9:00 am to 12:00 pm  
Ohio State University 4-H Center  
2201 Fred Taylor Drive, Gehres Room  
Columbus, OH 43210

## Wednesday, December 7, 2011

6:00 to 9:00 pm  
OSU Extension ABE Center  
639 S. Dunbridge Rd., Suite 4  
Bowling Green, OH 43402

## Thursday, December 8, 2011

9:00 am to 12:00 pm  
Lorain County Extension Office  
42110 Russia Road  
Elyria, OH 44035

### Workshop Topics Include:

Consumer trends and market demand for local foods ▪ CSA success stories ▪ How to set up/expand a CSA ▪ Developing business and marketing plans for CSAs ▪ Selling direct to consumers ▪ CSA resources ▪ and more

### Community Supported Agriculture Workshop Registration Form

Name(s): \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Please check the workshop you will be attending:  Troy  Columbus  Bowling Green  Elyria

Please check if you:  would like to start/learn more about CSAs or  are an existing CSA producer

Registration cost: \$25.00 x number attending \_\_\_\_\_ = \$ \_\_\_\_\_

**Please make checks payable to OSUE ABE Center. Workshops are limited to the first 30 people who submit registration form and payment.**

To register, please send completed form and payment to:

OSU Extension ABE Center  
639 S. Dunbridge Rd., Suite 4  
Bowling Green, OH 43402

Please contact Beth Scheckelhoff at 419-354-6916,  
scheckelhoff.11@osu.edu for additional information.

